

Minutes of the Tauranga Yacht & Power Boat Club 100th Annual General Meeting held in the clubrooms on July 14th 2020 at 7.30pm

Present:

Andy Knowles (Chair and Commodore), Lynne Whitaker (Minute Taker, Club Manager), Gary Smith (Treasurer), Delwyn Keyworth (Vice Commodore), Phil Scherer (Rear Commodore, Joint Treasurer), Bill Whitiskie, Laura Whitiskie, Peter Warren, Richard McNeilly, Cathy Knowles, Bob Smyth, Mark Findlay, Nick Wrinch (Past Commodore), Bill Mitchinson, Terry Spitz, John Burns, Phil West, John Buck, David Peet, Peter Dallimore, Alistair Eagleson, Brian Thompson, Morgan Brodie, Richard Dent, Hansie Eichholz, Bevan Waller, Roger Rushton, Ross Currie, Ian Metz, Braedyn Denny, Neil Turner, Geoff Hambling, Ian Watson, Ian Ritchie, Sharon Stewart, Peter Decke, Barry Farr, Bevan Grant, Graham Gardner, Derek Young, Loren Poole, Natalie Pickford, Mike Hunter, Warren Belk, Steve Smyth, Nicola Harrison, Bruce Harrison, Fiona Harrison, Ross Sheerin, Debbie Wise, Phil Maidment, Jacqueline Kelly, Pamela Pedersen, Richard Burling, Roger Clark, Alan Glover, Rhonda Ritchie, Angela Gillespie, Edoardo Anastasia

Number attendees: 53

Apologies:

Rex Mangham, Ray & Mary Findlay, Tim Buxton, Jim McCrone, Dave McFarlane, Brian & Lynne Gilliland, Andy Kennedy, Alastair Bennet, Jimmy Gilpin, Sandie Wiese, Nelson David Mitchell

Number apologies: 12

Minutes of Previous Annual Meeting:

- The 2019 AGM minutes were shown on screen and précised by Andy Knowles. Was noted that despite Gary resigning last AGM he is still the Treasurer. Noted also that despite no process put in place for juniors to joining Keelers there is a good number now sailing on Keelers.

Previous Minutes Carried

Matters arising:

None

Commodores report:

- Andy Knowles read his Commodores report for 2019/20
 - report in appendices Lynne to circulate along with Coaches and managers report

Moved: Dave Peet
Seconded: Roger Rushton
Carried

Financial Report:

Financial Report:

- Gary Smith presented the audited Tier 3 Charity Report.
- The club traded very well for 11 months, but with Covid-19 and level 4 lock down on 24 March 2020 there was no trading for April.
- We also had to refund around \$11,000 of coaching courses prepaid for April 20.
- The club applied for and received the Wages Subsidy for the staff, and 1/3 of this has been applied to the current year, with the balance in creditors, and bank. After \$47,259 of Depreciation there is a small loss of \$3827.

Moved: Gary Smith
Seconded: Andy Knowles
Carried

Budget/Forecast:

- Gary Smith presented the financial plan for the year to April 2021. Acknowledged Phil Scherer's contribution to the large number of planning changes being made during this process as the Covid19 lockdown changed from level 4 to level 1. The income was based on known functions coming up and expected for the future. No major capital expenditure forecast. A reduced Subscription level is expected.
- Over the covid period a number of forecasts were created
- Forecast is looking really good although future is uncertain.
- 60 + people attending quizzes and is a really good atmosphere
- Forecast predicting a \$5000 loss would be nice to achieve, but there is a lot of uncertainty. If achieved will be happy, if do better will be wonderful.

Moved: Gary Smith
Seconded: Andy Knowles
Carried

Major Transactions:

- In accordance with the constitution, the General Committee recommends that the Major Transactions limit be retained at \$50,000 per transaction.

Moved: Gary Smith
Seconded: Andy Knowles
Carried

Entry & Membership Fees:

The recommendation from the General Committee was that the subscriptions be changed as below for the 2020/2021 season

Membership type	Current Subscription inc GST	Proposed new Subscriptions
Family	\$290.00	\$160.00
Senior	\$230.00	\$120.00
Gold Card	\$115.00	\$110.00
Gold Card Family	\$154.00	\$150.00
Junior; year 1 only	\$55.00	\$60.00
Junior; year 2 on	\$115.00	\$120.00
Associate clubs	\$115.00	\$120.00
Social (no boat)	\$55.00	\$55.00
Social Family	\$80.00	\$80.00
Honorary		
Life		
Perpetual		

Richard Dent who has been leading a group looking at how to grow membership presented the rationale behind the changes.

The plan is to roughly halve most of the subs

Aim to increase membership which is currently 340 and think can do better in a city the size of Tauranga. Often hear the subs are a barrier to joining.

To make this work need everyone to be an ambassador to drive new membership especially amongst the Wednesday night sailing as a large number of crew members are not members (free loading). Membership won't be mandatory (yet) but will be expected. Comes as a part of a wider body of work which includes a benefits (discounts at businesses for example) package.

There is a risk of membership income being down by up to \$12000. Need around 100 new senior members to replace this income. Of the estimated 350 people who sail on a Wednesday about 120 people pay no subscriptions. The subscriptions amount is not huge compared with the total TYPBC turnover.

Bob Smyth asked if this meant there would be no discount offered. Answer that is true.

John Buck suggested that skippers should list crew for each race and submit to office.

Andy replied that due to H & S and Govt requirements we will in the very near future have to have crew lists. We are looking at an electronic mobile phone-based app where people are listed and then have to log in. This will come with the possibility of charging a small fee if they are not members.

Jackie Kelly noted that all clubs that you participate in have to pay why is Wednesday night different.

Andy noted that WoW pay every night they sail if they have not paid their WoW membership of \$90. CB sailors also pay and there is no reason why one group should be different.

Gary noted that budget forecast includes a subs reduction of \$10,000.

Gary made a comment from personal perspective that this was tried a number of years ago with no increase in memberships and so fees were returned to previous amount the next year. However if members make a concerted effort to support the decrease by driving people to become members then it can work. Great to see young members pushing and trying ideas.

Steve Smyth 'some yacht clubs charge a "Joining Fee"

John Burns; suggested that the gold fee could be higher as most gold card people are on a fixed income and so ok to pay a higher fee. Richard noted it was higher but was then reduced after some comments. Gary noted that about 10 years ago the gold card was brought in as most older members sailed a lot less and had contributed hugely to the club already. Now most gold card holders still sail.

Cathy Knowles: Anyone can make a donation to the club.

Rhonda Ritchie asked if crew were on our mailing list and if were, would be a good way to promote reason to become members. Geoff Hambling said that from a club perspective we do not know these people and so unable to communicate and is the real risk.

Morgan Brodie: Lowering subs only a small part of growing membership, it is about people wanting to become members of the club, lowering subs and doing nothing is not going to increase membership. The initial phase will be a softly softly approach but over time will become a requirement. We do need their email addresses.

Nicola Harrison: There are a lot of people in WoW and if they could become members without paying too much more than their \$90.00, they would.

Ross Sheerin: should bullet point benefits that members get. Andy said this is what is planned.

Loren Poole asked if membership is compulsory. No, it's not.

Roger Clark: Can tell crew good reason to join is that they are covered by our public liability if they are members. At the moment we allow them to freeload, the actual cost of subs is very little so no reason not to be members. Up to skipper to push that crew need to be registered. Roger suggested that people follow their money so if they pay membership, they will use the club.

Bevan Grant: Asked do skippers think they will lose crew if hard word put on crew (ie hard to get crew).

Richard Dent said if people paying for something, they usually make sure they get their money's worth.

Roger Clark: plenty of women from WoW who want to crew.

Ross Currie asked if there is a need for the social fee; Gary noted \$2000 worth of people think it is.

Peter Decke asked if YNZ take a fee from social Gary confirmed they do.

Richard Dent: our social fee still dearer than some clubs like Citz social membership.

Andy Knowles moved that the revised subscriptions fees as proposed be accepted.

Ian Watson seconded

Accepted.

Moved: Andy Knowles
Seconded: Ian Watson
carried

Election of Flag Officers & Committee:

The following were nominated:

Commodore:	Delwyn Keyworth
Vice Commodore:	Phil Scherer
Rear Commodore:	Jason Marra
Immediate Past Commodore:	Andy Knowles

No other nominees so declared elected.

Moved:
Seconded:
Carried

Clubhouse Captain:	Bob Smyth
Assistant Clubhouse Captain:	Peter Decke

No other nominees so declared elected

Moved:
Seconded:
Carried

Election of 3 Ordinary General Committee Members
Morgan Brodie,
Nick Wrinch,
Richard Dent

No other nominees so declared elected

Moved:
Seconded:
Carried

Announcement of Division Chairpersons

Keeler:	Mark Findlay
Trailer Yachts:	Geoff Hambling
Centreboard	Greg Prescott
WOW	Jackie Kelly
Multi Hull	Jason Marra

Moved:
Seconded:
Carried

Treasurer:	Gary Smith
Assistant Treasurer:	Phil Scherer
Auditor:	Invisible Office Company (IOCA)
Club Solicitor	Doug Lyon

Moved:
Seconded:
carried

Yachtspersons of the Year:

Peter Burling was put forward as TYPBC Yachts person of the year.

Peter's father Richard Burling accepted on his behalf showing a video of the NZ Americas Cup boat sailing plus reading a thank you from Peter.

Life Member:

Nick Wrinch presented details of the Life Member nomination of Roger Rushton

General Business:

Roger Clark did a presentation on BoPSAT:

No other General Business raised.

Meeting closed at 8.55pm